Singapore Food Industries Limited

First Quarter 2008 Performance Review

Analysts' Briefing

by

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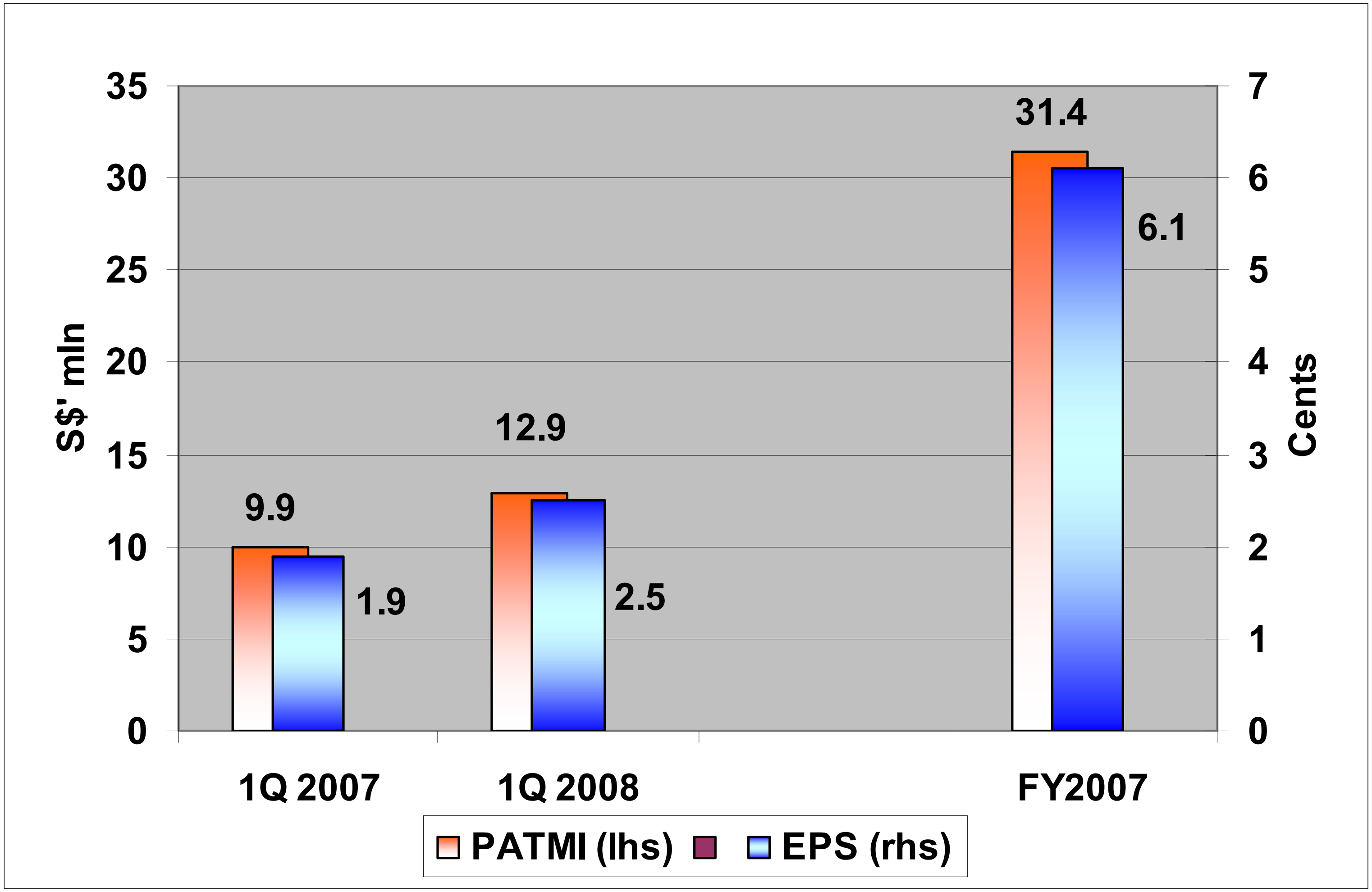
30 April 2008

Earnings at a glance (1Q2008 vs 1Q2007)



PBT & PATMI

(1Q2008 vs 1Q2007)

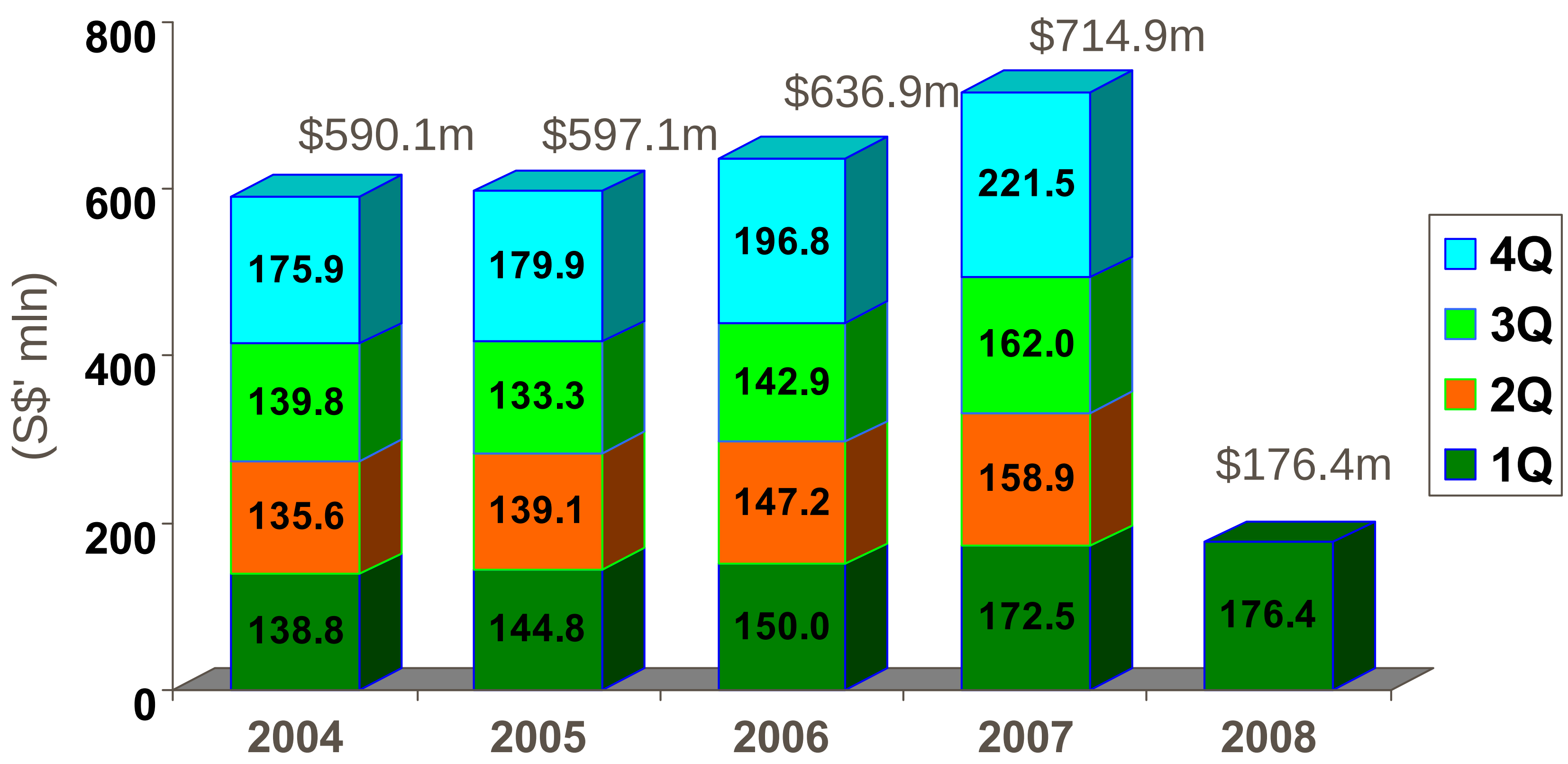
	S$' mln		Change (%)
	1Q 2008	1Q 2007	
PATMI	12.9	9.9	29.7
Minority Interests	1.7	0.3	
Tax – Current Year	5.2	4.4	
Tax – Prior Years Written Back	(1.7)	—	
Tax Subtotal	3.5	4.4	
PBT	18.1	14.6	23.5

Operating PBT

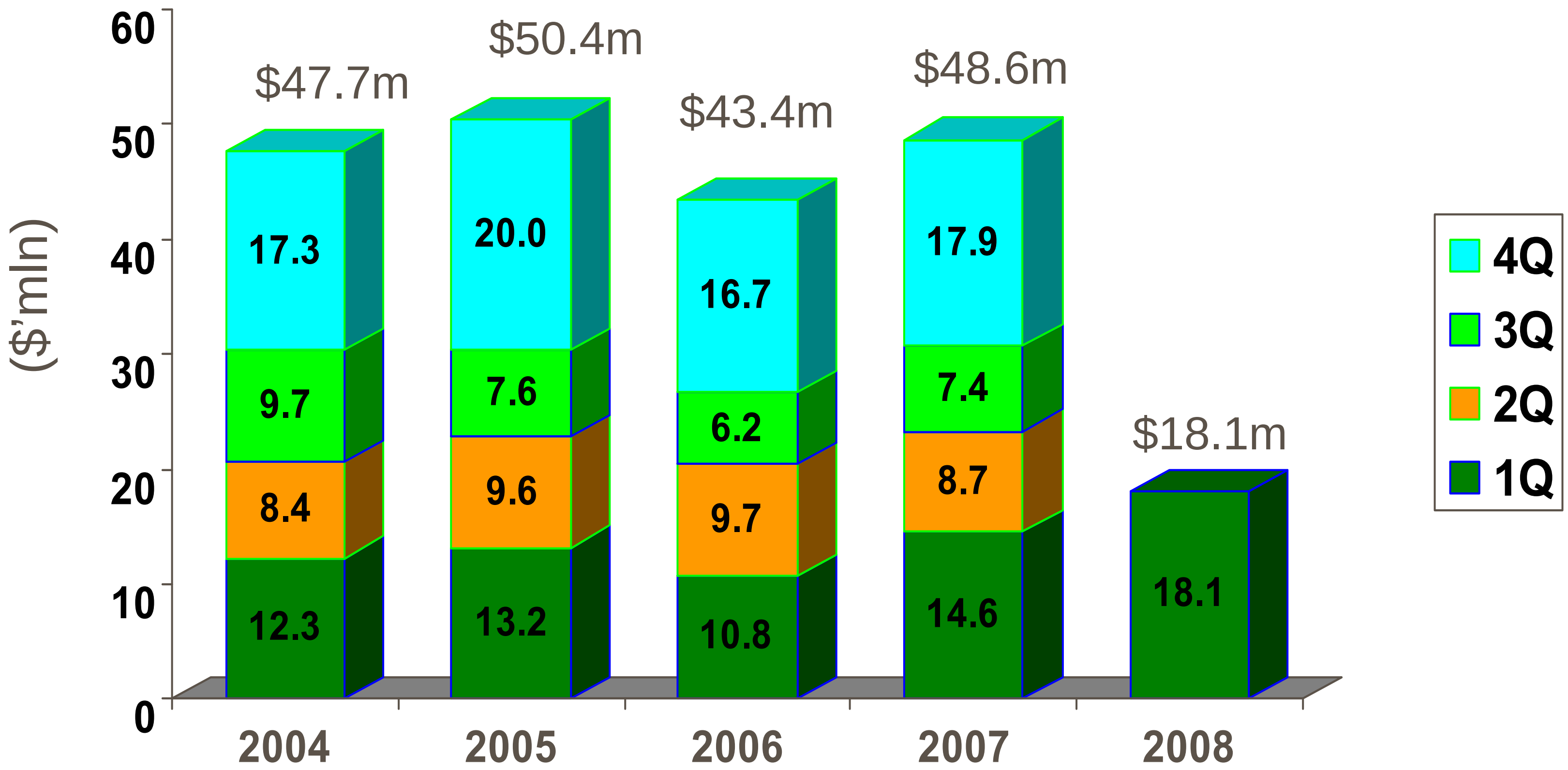
(1Q2008 vs 1Q2007)

	S$' mln		Change (%)
	1Q 2008	1Q 2007	
PBT	18.1	14.6	23.5
One-Offs			
– Australian grant (net of professional fee / impairment of assets	(3.7)		
– UK/Europe impact of exchange difference on translation	0.9		
Operating PBT	15.3	14.6	4.4
Operating PBT By Geographic Region			
Singapore	7.4	6.5	14.4
UK/Europe	8.1	8.3	(2.8)
Others	(0.2)	(0.2)	N.M.
	15.3	14.6	4.4

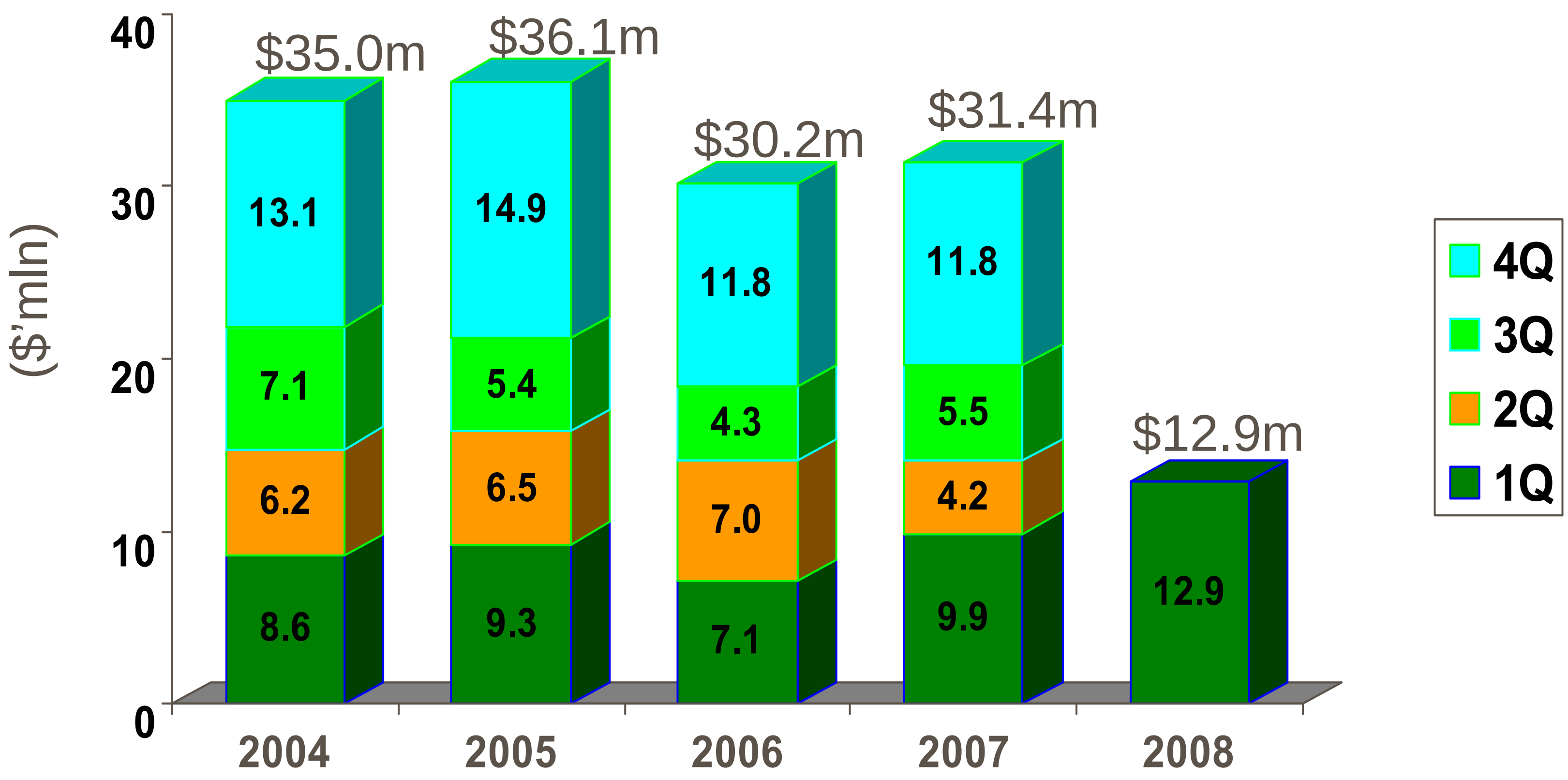
Turnover by Quarters



PBT by Quarters



PATMI by Quarters



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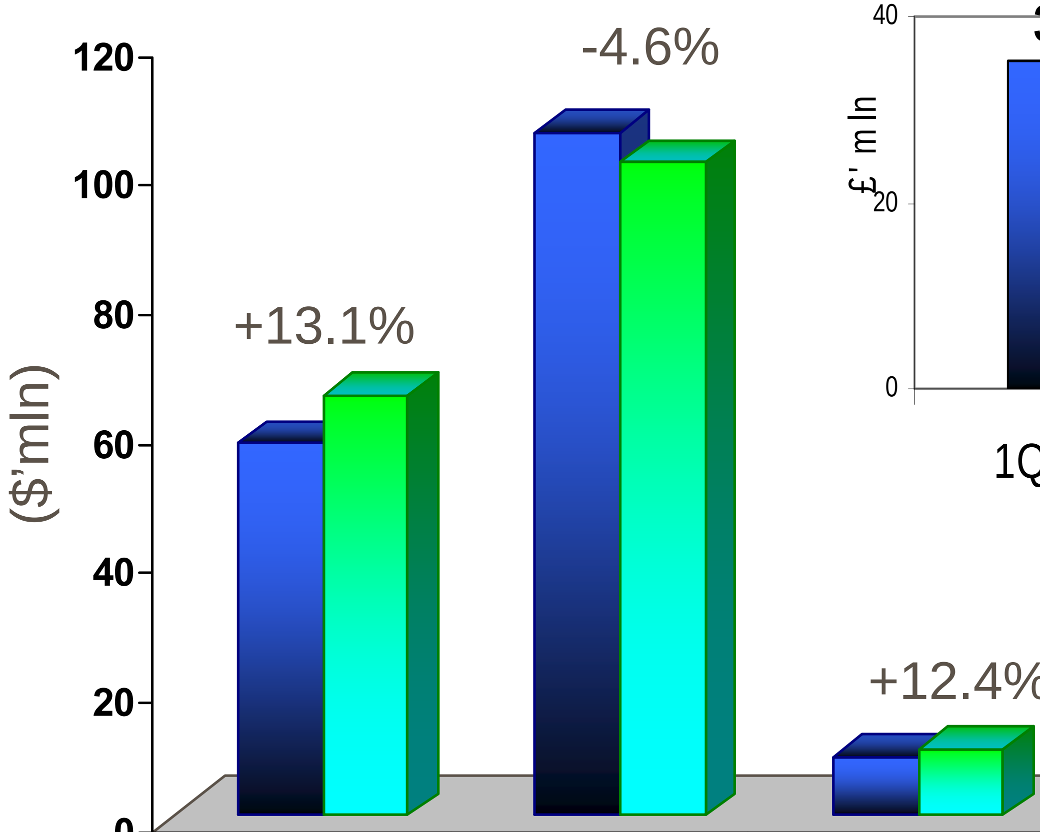
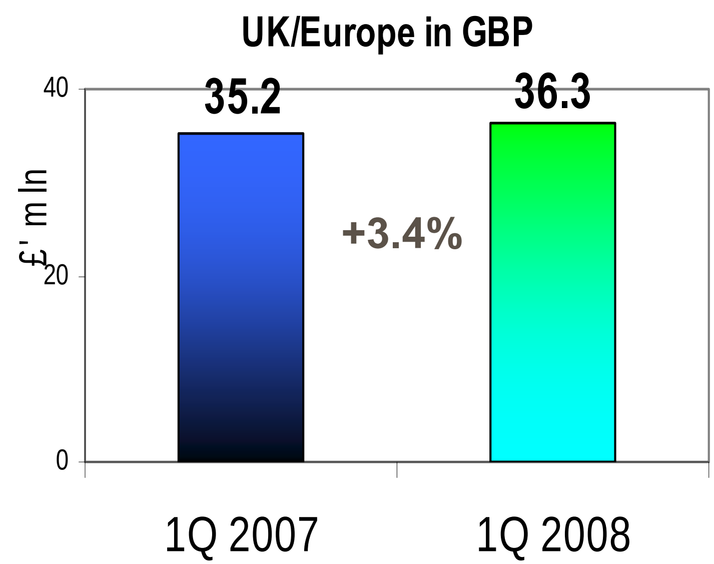
Segmental Results

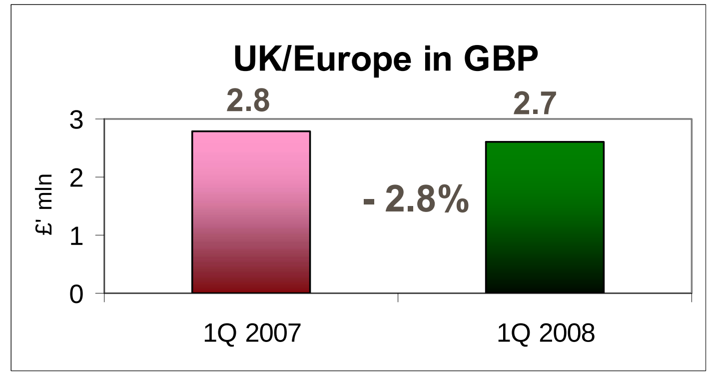
Turnover by Geographical Region (1Q2008 vs 1Q2007]

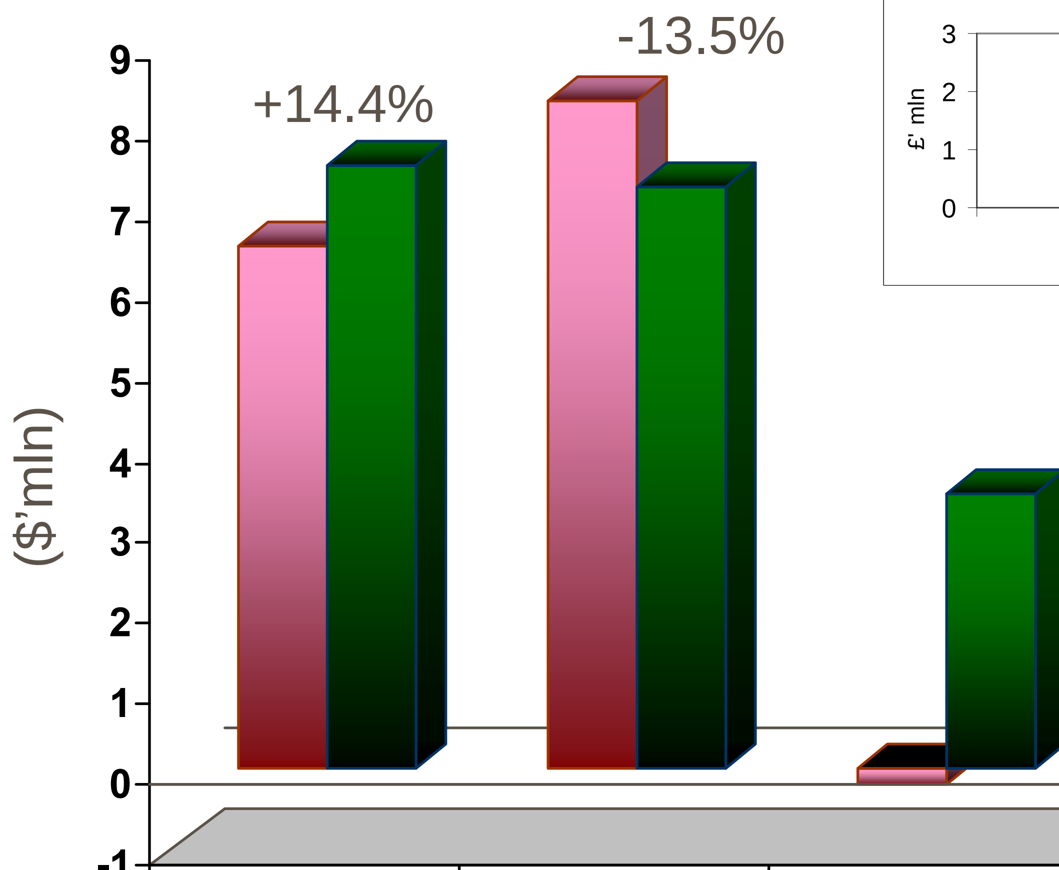


	Singapore	UK/Europe	Others
1Q 2007	57.6	105.8	9.1
1Q 2008	65.1	101.0	10.3



PBT by Geographical Region (1Q2008 vs 1Q2007)





	Singapore	UK/Europe	Others	
1Q 2007	6.5	8.3	-0.2	
1Q 2008	7.5	7.2	3.4	

Singapore P&L Summary (1Q2008 vs 1Q2007)

	S$' mln		Change (%)
	1Q 2008	1Q 2007	
Sales	65.1	57.6	13.1
Gross Profit	14.6	12.7	15.2
Net Other Income (expense)	0.5	0.4	12.1
G&A	(7.6)	(6.6)	15.8
PBT	7.5	6.5	14.4

UK/Europe P&L Summary (1Q2008 vs 1Q2007)

('mln)	1Q 2008	1Q 2007	Change (%)
Sales	S$101.0 £36.3	S$105.8 £35.2	(4.6) 3.4
Gross Profit	S$31.4	S$34.4	(8.7)
Net Other Income/(expense)	(S$0.4)	(S$0.5)	(27.1)
G&A	(S$23.8)	(S$25.6)	(6.7)
PBT	S$7.2 £2.7	S$8.3 £2.8	(13.5) (2.8)

UK/Europe Sales Summary (1Q2008 vs 1Q2007)

(' mln)	1Q 2008	1Q 2007	Change (%)
ICL	S$27.4 £9.8	S$30.9 £10.3	(11.3) (3.9)
Daniels	S$63.7 £23.0	S$63.9 £21.3	(0.3) 7.6
Farmhouse Fare	S$5.4	S$6.4	(15.7)
Cresset	S$4.6	S$4.7	(3.3)
	S$101.0	S$105.8	(4.6)

NB: Net sales

Others-P&L Summary (1Q2008 vs 1Q2007)

	S$' mln		Change (%)
	1Q 2008	1Q 2007	
Sales	10.3	9.1	12.4
Gross Profit	1.5	1.5	4.6
Net Other Income / (expense)	4.0	0.1	N.M.
G&A	(2.1)	(1.8)	18.9
PBT	3.4	(0.2)	N.A.
PBT (without one-offs)	(0.2)	(0.2)	N.A.

Others-Sales Summary (1Q2008 vs 1Q2007)

	S$' mln		Change (%)
	1Q 2008	1Q 2007	
Australia	7.9	6.9	14.2
China	2.4	2.2	6.7
	10.3	9.1	12.4

By Geographical Location

S$' 000	Turnover 1Q 2008	Turnover 1Q 2007	Operating PBT 1Q 2008	Operating PBT 1Q 2007	Assets 1Q 2008	Assets 1Q 2007	Capital Expenditure 1Q 2008	Capital Expenditure 1Q 2007	ROTA 1Q 2008	ROTA 1Q 2007
Singapore	**65,132**	57,563	**7,435**	6,497	**114,029**	93,258	**228**	424	**27.8%**	23.2%
UK/Europe	**100,945**	105,797	**8,118**	8,356	**232,983**	245,143	**1,462**	1,856	**8.9%**	9.9%
Others	**10,296**	9,161	**(277)**	(223)	**27,408**	21,519	**121**	146	**36.1%**	(3.3%)
Total Overseas	**111,241**	114,958	**7,841**	8,133	**260,391**	266,662	**1,583**	2,002	**11.7%**	8.8%
Total	**176,373**	172,521	**15,276**	14,630	**374,420**	359,920	**1,811**	2,426	**16.6%**	12.5%

%	Turnover 1Q 2008	Turnover 1Q 2007	Operating PBT 1Q 2008	Operating PBT 1Q 2007	Assets 1Q 2008	Assets 1Q 2007	Capital 1Q 2008	Capital 1Q 2007
Singapore	**36.9**	33.4	**48.7**	44.4	**30.5**	25.9	**12.6**	17.5
UK/Europe	**57.2**	61.3	**53.1**	57.1	**62.2**	68.1	**80.7**	76.5
Others	**5.9**	5.3	**(1.8)**	(1.5)	**7.3**	6.0	**6.7**	6.0
Total Overseas	**63.1**	66.6	**51.3**	55.6	**69.5**	74.1	**87.4**	82.5
Total	**100.0**	100.0	**100.0**	100.0	**100.0**	100.0	**100.0**	100.0

NB: 1Q 2008 Singapore Assets of $114.0m included cash of $14.1m

Cash Flows
Balance Sheet Highlights and EVA

Group Cash Flow Statement (1Q2008 vs 1Q2007)

	S$ '000	
	1Q 2008	**1Q 2007**
Profit before taxation	**18,070**	**14,629**
EBITDA Adjustments:		
Share of results of a jointly controlled entity	2	1
Interest expense	1,042	1,069
Interest income	(244)	(100)
Depreciation and amortisation	4,584	5,176
EBITDA	**23,454**	**20,775**
Gain on disposal of property, plant & equipment	(11)	(50)
Gain on disposal of intangible assets	(24)	0
Impairment of other assets	0	12
Provision for fair value of share-based compensation expenses	200	192
Allowance for stock & doubtful receivables and trade discounts	447	718
Impairment of property, plant & equipment	331	0
Changes in Working Capital	(7,116)	(6,451)
Income taxes paid	(4,321)	(4,241)
Net Cash Flow from Operating Activities	**12,960**	**10,955**
Net Cash Flow from Investing Activities	(1,321)	(1,978)
Net Cash Flow from Financing Activities	(6,571)	(4,408)
Net Cash Flow	**5,068**	**4,569**
Cash and Bank Balances at end of period	**30,925**	**25,896**
EBITDA as % of sales	13.3	12.0

Consolidated Balance Sheet

S$' 000	March 2008	December 2007	December 2006
Property, Plant & Equipment	106,498	113,279	126,868
Intangible assets	68,987	69,558	69,296
JV & other long term assets	1,542	1,547	1,554
Inventories	51,148	51,029	38,474
Trade and other receivables	116,273	118,698	100,457
Cash and bank balances	30,925	26,221	21,438
	375,373	380,332	358,087
Share Capital & Reserves	162,774	154,304	148,423
Minority Interest	12,211	10,551	8,546
Financial Liabilities	50,110	45,310	28,224
Trade and other payables	111,380	127,294	119,370
Current tax payable	13,857	14,505	14,798
Long Term Liabilities	25,041	28,368	38,726
	375,373	380,332	358,087
Net current assets/(liabilities)	22,999	8,839	(2,023)

EVA Statement (1Q2008 vs 1Q2007)

S$' 000	1Q 2008	1Q 2007
Profit Before Taxation	18,070	14,629
Adjustments for:		
(Decrease)/Increase in allowance for doubtful debts	(23)	96
(Decrease)/increase in allowance for stock obsolescence	29	0
Amortisation of intangible assets	504	500
Interest expense	1,042	1,069
Interest expense on non-capitalised leases	62	25
Adjusted Earnings Before Income Tax	19,684	16,319
Less Cash Operating Taxes	4,766	4,648
Net Operating Profit After Tax (NOPAT)	14,918	11,671
Average EVA Capital Employed	256,717	242,995
Weighted Average Cost of Capital	6.6%	6.9%
Capital Charge	4,236	4,192
Economic Value Added (EVA)	**10,682**	**7,479**
EVA without "one-offs"	8,819	7,479

Singapore Food Industries Limited

Financial Highlights

Financial Highlights (1Q2008 vs 1Q2007)

	S$' mln		Δ Change (%)
	1Q 2008	1Q 2007	
Turnover	176.4	172.5	2.2
Gross Margins (%)	26.9	28.2	(1.3)
PBT	18.1	14.6	23.5
PBT excluding "one-offs"&FX	15.3	14.6	4.4
PATMI	12.9	9.9	29.7
PATMI excluding "one-offs"&FX	12.2	9.9	23.0
Net after-tax margins (%)	8.2	5.9	2.3
Earnings per share (cents)	2.5	1.9	29.3
Earnings per share (cents) (Excluding "one-offs" & FX)	2.4	1.9	22.6
Economic Value Added	10.7	7.5	42.8
EVA Spread Annualised (%)	16.6	12.3	4.3

Financial Highlights

(1Q2008 vs 1Q2007)

	S$' mln		Δ Change (%)
	1Q 2008	1Q 2007	
ROE* (%)	32.5	25.9	6.6
ROTA* (%)	16.6	12.6	4.0
Interest Cover (times)	18.3	14.7	24.5
Debt/Equity Ratio	0.4	0.4	
Net Assets per Share (cents)	31.5	30.8	2.3
EBITDA ($'m)	23.5	20.8	12.9
Capex ($'m)	1.8	2.4	(25.4)

* Annualised

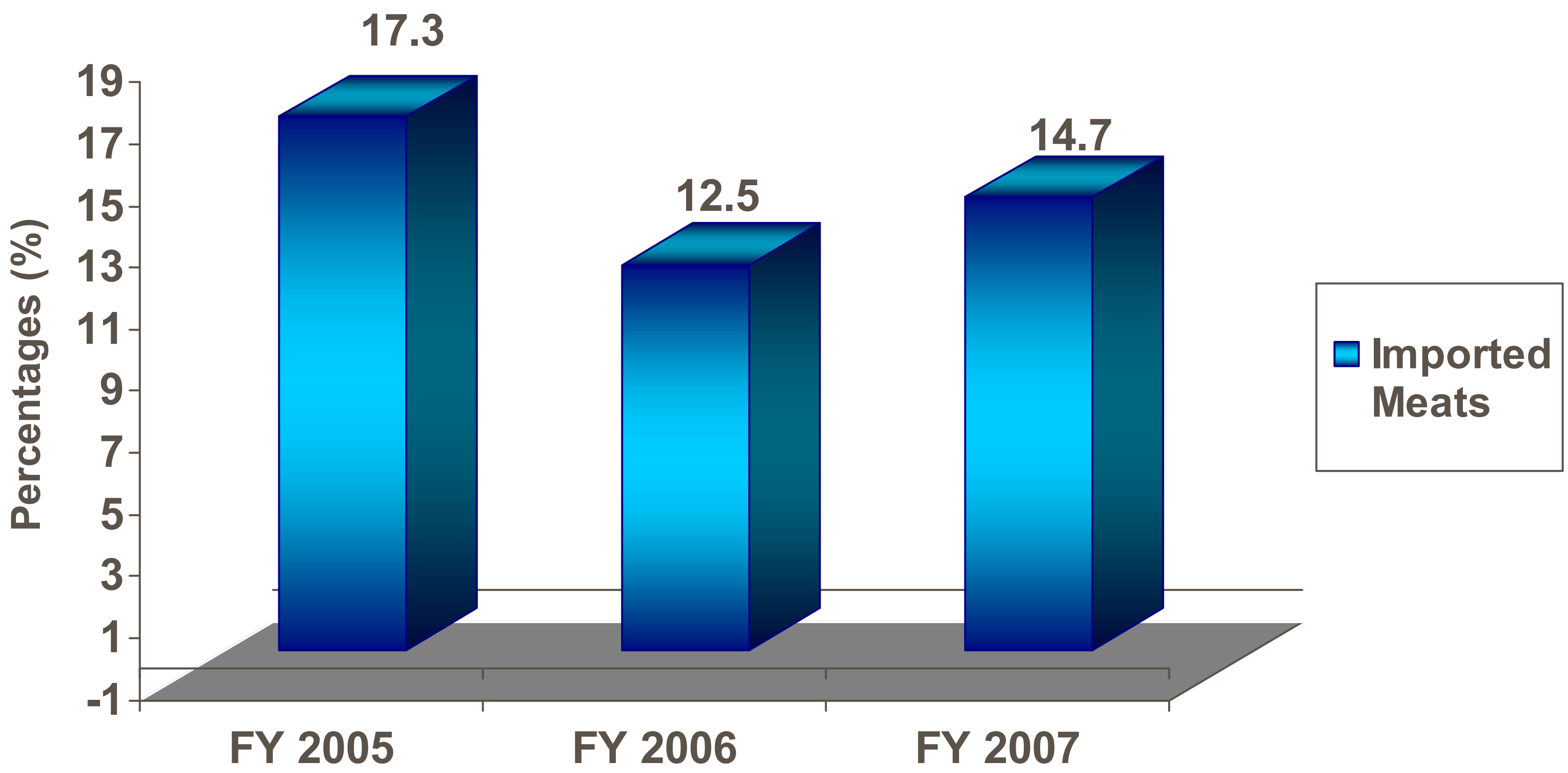
Business Review

SINGAPORE 1Q 2008

- Sales grew 13.1% to $65.1m, with all three business sectors reporting higher turnover.
- PBT increased by 14.4% to $7.5m.
- Food Distribution sales totalled at $35.5m (1Q 2007 : $32.0m) having turned around since 3Q 2007.
  - Sales growth of frozen poultry, seafood and beef and the Food Service sector
  - Food Distribution PBT was lower due to higher operating costs especially in external storage and container/transportation charges
- Food Catering sales were higher as a result of higher consumption at higher prices
- Abattoir & Hog Auction revenues increased by 20.8% or $1.1m due to the higher pig numbers at higher slaughter fees.

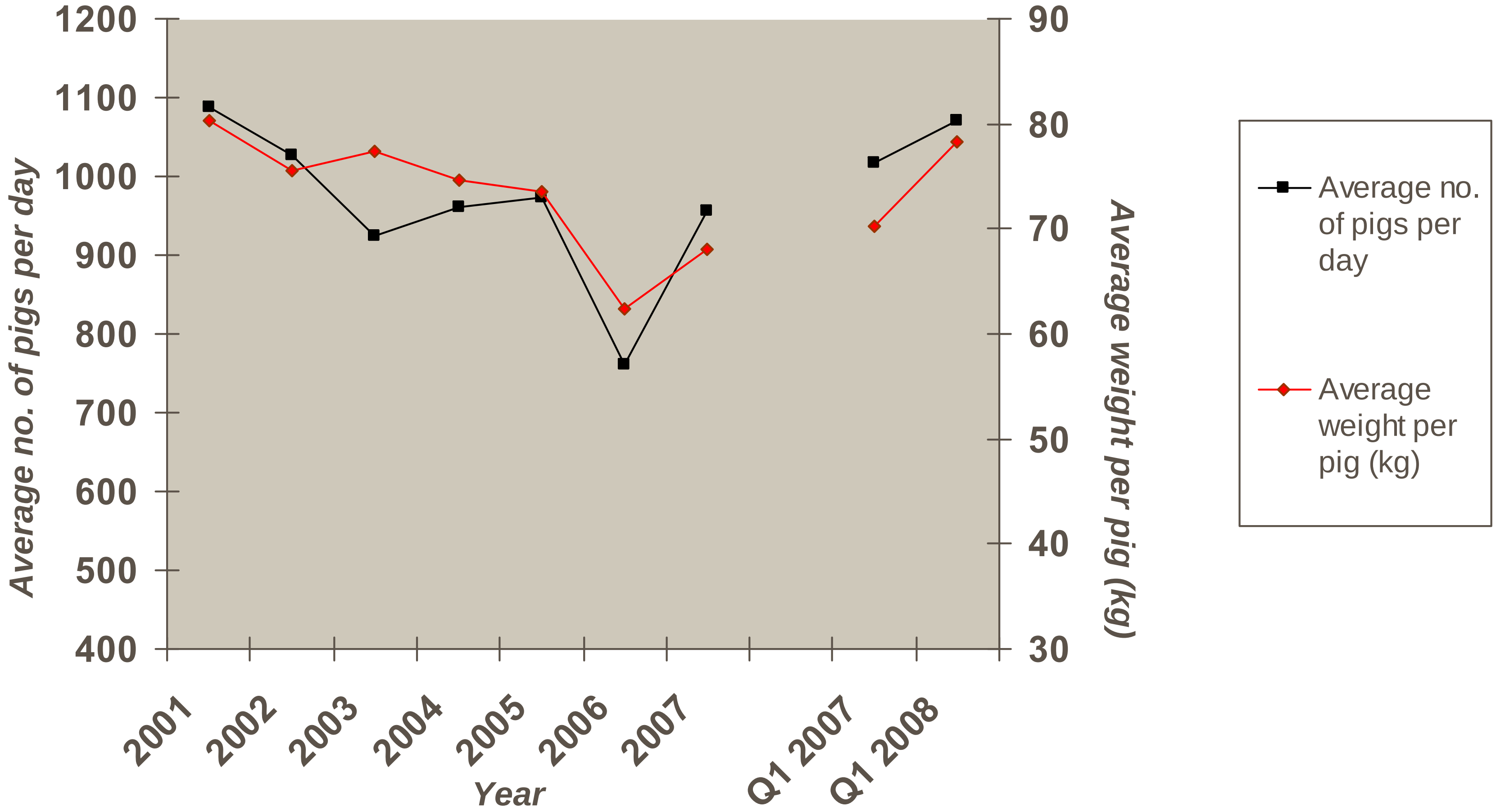
Food Distribution - Market Share

*Estimated market share of imported *meats*



**Meats comprise of Chilled/Frozen Pork, Frozen Poultry, Chilled/Frozen Beef*

Abattoir & Hog Auction



Note: Management views pig weight as a lead indicator of future farm productivity

UK/Europe

1Q 2008

- Overall turnover for UK/Europe operations increased by 3.4% to £36.3m compared to 1Q2007's £35.2m.
- Daniels reported sales growth of 7.6% to £23.0m primarily due to higher sales and better than expected performance in Juice products.
- ICL sales decreased by £0.5m to £9.8m, or 3.9% as a result of the loss of a key customer and absence of product promotions.
- Farmhouse Fare accounted for £1.9m in sales, approximately 8.7% lower than 1Q2007.
- Cresset in Ireland continues to under perform with a loss of €0.8m (1Q2007: €0.8m loss). Sales performance in 1Q2008 was 22.7% lower than 1Q 2007.

UK/Europe – Category Sales Performance

1Q 2008

Core Category	Sales Growth (%)
Soup	8
Chilled Ready Meals	(2)
Drinks	5
Fruit	16
Puddings	(9)

Other Overseas Operations

- Revenues from other overseas operations increased 12.4% to $10.3m (1Q 2007: $9.1m) while PBT increased to $3.4m

- Shanghai STFI reported $2.4m in turnover (1Q 2007: $2.2m) as a result of strong sales in the Shanghai retail market which accounts for almost 2/3 of total retail sales.

- Australian subsidiaries reported 14.2% increase in sales to $7.9m. (1Q 2007: $6.9m).

Strategic Update 2008

Singapore

- On track with our focus on frozen meat and providing safe supplies to the Singapore market
- New developments in our catering business as well as continuously improve our service for our key contract customer
- Key focus on marketing new products and creating SFI house brand products
- Continue to source for another pig farm supplier

Regional

- Regional business development to open new markets
  - Key target in 2008 - Vietnam market: Engaged in discussion with 2 or 3 options
- Continue to focus on opening up new markets in Europe

Key Developments and Outlook

Singapore Operations

- Singapore performance in 2008 is expected to be better than 2007
- Invigorate top line through new product launches in 2008
  - Marketing new brands and new product lines
- Abattoir & Hog Auction
  - Pig supply volume has increased
  - Continue in dialogue with current supplier to further increase supply of pigs
  - Source for potential new suppliers to regulate market price stability
- Key challenges in 2008 for Food Distribution
  - The rising food prices and utility costs
  - Further growth in Food Distribution sales

Key Developments and Outlook

UK/Europe Operations

- UK businesses expected to show incremental growth in 2008.

  Material cost pricing remains a key concern with continued upward pressure in some categories.

- Daniels
  - Strong soup growth continues for 2008
  - Growth in core product categories of juice, drinks and fruit expected to pick up with Spring season approaching.
  - New export listings in drinks and puddings planned

- Farmhouse Fare
  - Closer integration with the rest of Daniels' business.
  - Stronger yr/yr Branded summer listings confirmed

Key Developments and Outlook

UK/Europe Operations

- ICL
  - Launch of core Italian product lines with a key customer expected to boost sales in 2008.

- Cresset
  - Management is reviewing various strategic options
  - Local CRM sales expected to continue to grow in place of reduced ambient sales.

Key Developments and Outlook

Other Overseas Operations

- Shanghai STFI
  - Export suspension to Singapore is expected to be lifted this year.
  - Reviewing various strategic options for Shanghai STFI

- Australia
  - Exit from Schulz Fisheries is in progress.
  - Reviewing business prospects for Urangan Fisheries
  - PIQ’s TLP contract up for renewal in 1 July 2008

Singapore Food Industries Limited

FY2008 Outlook

The outlook for 2008 continues to be for growth in earning over 2007.

Note: This is management's outlook based on current expectations, projections and assumptions about the future. This is not a forecast.

Disclaimer

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Thank You!